



PR/116415 | Merchandise Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1516334

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年04月01日 21:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Plan and choose non-food items to sell in stores
- Create and follow plans to achieve sales and extra income
- Manage and control budgets for each supplier
- Assess customer demand, including price, quality, and availability
- Analyze and predict future market trends, ready to adapt to changes
- Implement store policies
- Regularly evaluate the company's financial budgets

- Understand the seasonality and popularity of products
- Regularly review sales and discount performance
- Manage stock levels
- Respond to changes in demand and logistics
- Negotiate contract terms with suppliers
- Maintain relationships with current suppliers and find new ones
- Participate in promotions and understand customer needs
- Write reports and forecast sales levels for the Senior Commercial Manager
- Work with store staff to ensure supply meets demand
- Train and mentor junior staff members

Qualifications:

- Bachelor's degree in marketing, international business administration, or a related field
- At least 6 years of experience in sourcing or buying non-food products
- Strong leadership skills with the ability to lead a merchandising team
- Excellent negotiation skills and a good sense of merchandising and commercial acumen
- Initiative, proactive, positive attitude, and a can-do mindset
- Ability to multitask, respond quickly, and work under pressure
- Detail-oriented and result-driven
- Proficient in both spoken and written English.
- Excellent computer skills, especially in using MS Office

会社説明