



## PR/115563 | Sales Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1516322

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 05:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Responsibilities:

- Conduct field sales and promote the company's services, which include customs brokerage, freight forwarding (air, ocean and road).
- Identify, approach, and convert new business prospects.
- Present detailed, tailored introductions to prospects promoting the company.
- Communicate and respond to commercial enquiries from prospects and customers.
- Prepare and submit Monthly and Weekly reports.

#### Requirements:

- At least 3-5 years' experience in the Freight Forwarding industry.

- Knowledge in freight forwarding, air, ocean, road, customs brokerage, logistics, distribution, and documentation.
- Hands-on experience with pricing and quotations.
- Experience in preparing sales campaigns, flyers, and direct marketing, developing and executing department, company goals and objectives.
- Proficient in spoken and written English.
- Own car and have driver's license.

**Welfare / benefits:**

- Fix Bonus 1 month for sale position
- Provident fund
- Health Insurance
- Working Monday – Friday
- Annual leave 14 day
- Commission
- Gasoline allowance (5000 THB)
- Telephone

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会社説明