



## PR/094702 | Medical Representative, Specialty Care

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1516228

#### 業種

福祉・介護

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 05:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client, a global pharmaceutical company is now seeking an experienced **Medical Representative** who will play a critical role in promoting specialized pharmaceutical products, focusing on therapies in Cardiology, Endocrinology, and Nephrology.

If you are an individual with proven track record in managing customer engagements, delivering scientific product information and driving commercial sales, please submit your applications of interest now!

#### JOB RESPONSIBILITIES

- Ensures the achievement of or exceed sales target within the specified period
- Establish, develop and maintain positive business growth in the respective defined territory
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis
- Develop, create business needs & strategies via SWAT analysis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.
- Achieve and exceed sales targets of allocated territory/product by developing new business with existing and potential clients, aggressively buildup of product market share in respective sales territories
- Develop, maintain and apply a high level of product knowledge and business environment knowledge.

- Apply appropriate selling and negotiation skills to enhance performance and capitalize on sales opportunities to drive overall business growth.
- Actively monitor market trends through personal contact with customers and attend industry association meetings and seminars. Identify and target key physicians and key allied healthcare professionals, winning concessions and maintaining relationships.

**JOB REQUIREMENTS**

- Possesses tertiary education with at least 1 year of pharmaceutical sales experience especially in both private and public sectors.
- Experience in the Cardiology and Nephrology therapeutic areas is an advantage.
- Holds a valid Class 3/3A driving license with your own transport to facilitate your work requirements.
- Able and willing to travel.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

EA JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1109147

EA Personnel Name: Noor Suliana Liza Binte Ab Lateb

#LI-JACSG

#countrysingapore

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会社説明