



PR/094702 | Medical Representative, Specialty Care

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1516228

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年01月21日 10:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client, a global pharmaceutical company is now seeking an experienced **Medical Representative** who will play a critical role in promoting specialized pharmaceutical products, focusing on therapies in Cardiology, Endocrinology, and Nephrology.

If you are an individual with proven track record in managing customer engagements, delivering scientific product information and driving commercial sales, please submit your applications of interest now!

JOB RESPONSIBILITIES

- Ensures the achievement of or exceed sales target within the specified period
- Establish, develop and maintain positive business growth in the respective defined territory
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis
- Develop, create business needs & strategies via SWAT analysis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.
- Achieve and exceed sales targets of allocated territory/product by developing new business with existing and potential clients, aggressively buildup of product market share in respective sales territories
- Develop, maintain and apply a high level of product knowledge and business environment knowledge.

- Apply appropriate selling and negotiation skills to enhance performance and capitalize on sales opportunities to drive overall business growth.
- Actively monitor market trends through personal contact with customers and attend industry association meetings and seminars. Identify and target key physicians and key allied healthcare professionals, winning concessions and maintaining relationships.

JOB REQUIREMENTS

- Possesses tertiary education with at least 1 year of pharmaceutical sales experience especially in both private and public sectors.
- Experience in the Cardiology and Nephrology therapeutic areas is an advantage.
- Holds a valid Class 3/3A driving license with your own transport to facilitate your work requirements.
- Able and willing to travel.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

EA JAC Recruitment Pte. Ltd.
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EA Personnel: R1109147
EA Personnel Name: Noor Suliana Liza Binte Ab Lateb
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#countrysingapore

会社説明