



PR/094480 | Sales Staff

#### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1516003

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月18日 04:00

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

Foreign forwarding company is looking for Sales staff to join their dynamic team in Ho Chi Minh city.

#### JOB RESPONSIBILITIES

- Sales of international logistics and forwarding services targeting the domestic Vietnamese market, Japanese market, and our global network
- Engage in business development activities to attract new clients
- Develop new clients while maintaining and following up with existing customers
- Understand client needs and propose optimal logistics solutions
- Prepare quotes, negotiate contracts, and manage the overall sales process
- Identify and resolve issues within the logistics process
- Collaborate with internal departments (operations, customer service, etc.)

#### JOB REQUIREMENTS

- Experience in sales or operations related to international logistics, forwarding, or trade
- Strong communication, presentation, and negotiation skills
- Customer-oriented mindset with proactive problem-solving abilities
- Team player with strong collaboration skills

- Capable of closing deals during daytime business meetings
- Self-starter with a high level of activity and initiative
- Conversational English Level or Business English Level

**Benefits:**

- Social and health insurance in accordance with Vietnamese laws, along with BAO VIET health insurance
- Salary increases and bonuses based on performance
- Communication allowances
- Health check-ups, company events.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明