

MichaelPage

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## Director of Sales - Ultra-Luxury Hotel in Tokyo

## Director of Sales - Ultra-Luxury Hotel

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1515935

## 業種

ホテル

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

経験考慮の上、応相談

## 更新日

2025年01月17日 21:06

## 応募必要条件

## キャリアレベル

エグゼクティブ・経営幹部レベル

## 英語レベル

流暢

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

The Cluster Director of Sales will be responsible for leading and managing sales operations for a group of luxury properties. This role requires an individual with a strong passion for sales, excellent leadership and management skills.

## Client Details

A luxury hotel that seamlessly blends traditional Japanese aesthetics with contemporary elegance.

Highly acclaimed internationally, it is a favourite among executives and distinguished guests.

## Description

- Develop and implement comprehensive sales strategies for the cluster, aligned with the brand's global vision and the unique positioning of each property, cooperating with the Area Director of Sales & Marketing
- Lead, mentor, and inspire a high-performing sales team; fostering a collaborative and innovative work environment to achieve collective goals
- Ensure the team's alignment with the brand standards and sales objectives

## Job Offer

- A unique opportunity to work at one of the most prestigious luxury hotels in Tokyo
- Competitive salary and benefits, commensurate with experience and skills
- The chance to be part of a highly acclaimed team, delivering world-class service to an elite clientele

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Hotta at +813 6832 8696.

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#### スキル・資格

A successful Cluster Director of Sales should have:

- A results-driven sales professional with a proven track record in driving revenue within the luxury hospitality sector
  - The ability to develop and implement effective sales strategies
  - A leader passionate about mentoring and developing future talent
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#### 会社説明

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