

MichaelPage

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Senior Sales Manager - Coatings (Remote - Osaka/Tokyo)

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1515901

業種

その他（メーカー）

雇用形態

正社員

勤務地

東京都 23区

給与

1400万円 ~ 2000万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

更新日

2025年01月17日 17:24

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a highly motivated and results-oriented Sales Manager to join our growing team in Asia. This key role will be responsible for driving significant revenue growth in the Japanese market while also exploring and developing new business opportunities in Indonesia.

Client Details

A global leader in the manufacture, distribution, and sale of paints, coatings, and related products. Our client has a diverse product range, strong distribution network, and is a well-known brand worldwide. They are currently seeking to grow their operations in Japan.

Description

- **Lead Sales & Marketing Activities in Japan:** Develop and execute comprehensive sales and marketing strategies to achieve aggressive sales targets in the Japanese market.
- **Key Account Management:** Build and maintain strong relationships with key accounts in Japan, identifying their needs and providing tailored technical solutions.
- **Business Development:** Identify and pursue new business opportunities within the business scope, expanding market share and identifying new customer segments.

Job Offer

Competitive Salary & Benefits

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Chris McCottry on +81 3 6832 8963.

スキル・資格

- Solid sales experience in the coatings industry
- Business-Level English
- Native-Level Japanese

会社説明

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.