



## PR/158465 | Senior Export Sales Executive (HVAC / Air Conditioning)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1515590

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月25日 10:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### About our client: -

Our client is a leading expert in the design manufacturer and installation of various type of cooling tower. They provide solution in cooling tower industry with series of product, low noise series, super low noise, compact design for space limitation, high temperature application, dirty water application and etc. They also provide after sales service and supplies spare part for the replacement market. Currently, they are looking for an export sales engineer for their expansion project.

**Location to work:** Puchong, Selangor

#### Job Responsibilities

- Penetrate new markets and identify prospective customers
- Maintain strong business relationships with both new and existing customers
- Collaborate with team members and management to develop strategies that effectively present our products to customers
- Drive sales result, ensuring quick responses to all inquiries and follow ups
- Exhibit a positive personality, strong communication skills, and the ability to work both independently and as part of a team
- Experience in HVAC and Air Conditioning product sales is an added advantage

**Accountability:**

- Maintain good business relationship with clients by providing support, guidance and recommending solutions
- Identify business opportunities through research and analysis of sales options

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会社説明