



PR/158459 | Senior Executive - Food Service Sales (MNC company)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1515586

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月28日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading MNC in the food manufacturing industry who is well-known for their food sauces and seasonings. As part of their business expansion, we are looking for experienced Food Service sales executives to join their team.

Key Responsibilities:

- Providing assistance to a sales Assistant Manager or above to help meet sales target, as well as ensure efficient sales activities.
- Maintain contact with clients in order to create a good working relationship that fosters increased sales and customer base.
- Support the team and learn how to analyze the market and competitors in Food Service business.
- Supervise the activities of sales representatives and team in order to meet sales target.

- Support management on decision making and data analysis.

Job Requirements:

- 2-3 years' experience of B2B sales in the food service industry.
- Ability to speak Chinese/Mandarin is an added advantage.
- Good analytical skills and ability to communicate with customers and internal stakeholders
- Strong interest in the food manufacturing or F&B industry.
- Possess own transport and willing to travel.

会社説明