



PR/158439 | OEM Sales Executive (Automotive)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1515568

業種

自動車・自動車部品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月14日 10:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading Japanese supplier of ignition products, which are used in a wide range of vehicle and motorcycles. They are now looking for a suitable candidate for OEM Sales role to manage client relationship and sales within the OEM sector. This job primarily involves engaging with clients (OEM makers/ customers) to present products, maintain documentation, manage projects and ensure customer satisfaction.

Job Responsibilities:

- Present company products and services to OEM makers/ customers in Malaysia
- Working hands-on with customers by maintaining regular and close contact with them acquiring existing and new products.
- Act as a liaison between clients and internal teams to manage expectations and deliverables
- Address client inquiries, resolve issues and provide updates on project status
- Ensure all products are manufactured in compliance with local regulations including safety and efficacy standards
- Prepare proposals, quotations and contracts tailored to the automotive sectors
- Maintain accurate records of client contract, production schedules and sales data
- Coordinate the sales and activation process and act as a customer advocate to assure customer satisfaction
- Maintain communication with people at all levels internally with customers/ partners, ensuring the proper relationship with business partners

Requirements:

- A Diploma/ Degree in a field e.g: Automotive, Engineering, Business Administration) is preferred.
- Preferably at least 1-2 years of experience OEM automotive industries. Fresh graduates are also welcome
- Good skills in Microsoft Excel such as Data Entry, Formatting, basic formula and etc
- Willing to travel outstation for business visitation
- May require working on weekends if needed
- Fluent languages especially English, Bahasa and Chinese

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会社説明