



PR/117451 | Customer Development Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1515380

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年01月28日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

International Foods Importer/wholesaler seeks for Customer Development Executive

Customer Development Executive

Location: London

Sales skills and Driving licence

Salary: 30-35K

The Role Customer Development Executive

An integral role in the UK Sales team, to drive sales through increasing listing and frequency of purchase of our products in the key channels of Japanese Restaurants and Asian Retailers through a combination of implementing the company's channel strategy and developing local initiatives.

- Secure new listings with existing and new customers both in London and the wider country
- Agree and implement sales driving activity

- Introduce new products and concepts to customers
- Play an integral role in developing the Channel and country strategy through identifying trends, gathering and analysing Data
- Working closely with and support colleagues in the UK and European Sales Teams

Skills and Qualifications

Key Skills

- Proven sales skills
- Strong communication, organisational and relationship building skills
- Ability to organise your own working schedule
- Good self-motivation
- Manage and analyse data
- Outgoing personality with the ability to engage customers
- An understanding of The UK Foodservice market
- Proficiency in both spoken and written in English
- Full clean driving license

Other desirable Skills

- Have previous experience in the FMCG environment
- Knowledge of Japanese and Chinese restaurant cuisine in the UK
- Awareness and appreciation of Asian Cultures

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明