



PR/094472 | [Insurance] Deputy Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1515363

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年01月28日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location

Hanoi

Company and Job Overview

Top-tier Japanese insurance company is hiring for Deputy Manager in Global Business Division

Job Responsibilities

- Manage renewal lists and provide timely reminders to clients.
- Offer renewal and new quotations to clients.
- Coordinate with the Business Processing Division to issue policies, endorsements, and related documents.
- Identify and approach potential clients, sell insurance products, and maintain client relationships.
- Conduct seminars and trainings on non-life insurance and risk management for existing and potential clients.
- Execute risk surveys at client sites and follow up on recommendations.
- Update outstanding premium status and ensure timely collection of overdue payments.
- Provide regular reports, including premium analysis and expense tracking.
- Assist in completing projection templates and performance reports.

- Conduct interviews with prospective clients to gather financial and coverage information.
- Work closely with Claims, Underwriting, and Business Processing Divisions to streamline operations.
- Coordinate risk and claim management activities and ensure smooth claims processing.
- Monitor market trends affecting the business.
- Review reinsurance accounts and liaise with relevant divisions.
- Translate related documents as needed.
- Handle additional tasks assigned by management.

Job Requirements

- Bachelor's degree in a relevant field.
- Fluency in Chinese and English.
- Strong marketing and management skills.
- Comprehensive knowledge of insurance products and services.
- Ability to work independently and maintain professionalism.
- Market research and data analysis capabilities.
- Minimum of 3 years in insurance sales or marketing.

##LI-JACVN

会社説明