



PR/094650 | Media Sales Account Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1515290

業種

デジタルマーケティング

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2025年04月08日 09:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Media Sales Account Executive

Our client is a global digital media powerhouse and is looking for a media sales account executive. This position will be responsible for selling premium video content, YouTube media sales, and custom content solutions that help brands connect multicultural audiences.

Key Responsibilities:

- Identify and pursue new media sales opportunities with brands and agencies.
- Achieve and exceed sales quotas, track performance metrics, and report on industry trends.
- Build and nurture strong client relationships, understanding their unique needs and crafting

tailored solutions

- Work with creative, production, and analytics teams to develop and execute impactful content campaigns.
- Provide exceptional service and support to clients throughout campaign lifecycles.

Key Requirements:

- Bachelor's degree in Marketing, Business, or Communications
- Minimum 5 years of proven success in media sales, with a focus on custom content and/or YouTube media sales
- Solid understanding of digital media, content marketing, and Entertainment trends.
- Good communication skills, negotiation, and presentation abilities
- Proficiency in CRM platforms and sales tools.

Apply today or email me at jennifer.hardicar@jac-recruitment.com or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984
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会社説明