



PR/094650 | Media Sales Account Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1515290

業種

デジタルマーケティング

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2025年01月28日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Media Sales Account Executive

Our client is a global digital media powerhouse and is looking for a media sales account executive. This position will be responsible for selling premium video content, YouTube media sales, and custom content solutions that help brands connect multicultural audiences.

Key Responsibilities:

- Identify and pursue new media sales opportunities with brands and agencies.
- Achieve and exceed sales quotas, track performance metrics, and report on industry trends.
- Build and nurture strong client relationships, understanding their unique needs and crafting

tailored solutions

- Work with creative, production, and analytics teams to develop and execute impactful content campaigns.
- Provide exceptional service and support to clients throughout campaign lifecycles.

Key Requirements:

- Bachelor's degree in Marketing, Business, or Communications
- Minimum 5 years of proven success in media sales, with a focus on custom content and/or YouTube media sales
- Solid understanding of digital media, content marketing, and Entertainment trends.
- Good communication skills, negotiation, and presentation abilities
- Proficiency in CRM platforms and sales tools.

Apply today or email me at jennifer.hardicar@jac-recruitment.com or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
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EA Personnel: R1987984
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会社説明