

MichaelPage

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Technical Sales Engineer - Automation

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1514818

業種

その他（メーカー）

雇用形態

正社員

勤務地

東京都 23区

給与

500万円 ~ 700万円

更新日

2025年01月09日 10:46

応募必要条件

キャリアレベル

新卒・未経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are seeking a Technical Sales individual who is passionate of combining technical expertise with a client-focused approach to deliver tailored automation solutions.

Client Details

Our client is a global leader in the material handling solutions. Having been at the forefront of logistics innovation for decades, they are renowned for their cutting-edge systems supporting customers worldwide. They are currently growing their team here in Japan and is recruiting for a Technical Sales Engineer to join the team!

Description

As the **Technical Sales Engineer**, you will be combining technical expertise with a client-focused approach to deliver tailored automation solutions. Reporting directly to the Sales Manager, you will collaborate with global and local teams, and act as a trusted advisor to clients in Japan. Key responsibilities include but are not limited to:

- **Technical Expertise:** Analyze and understand client requirements to propose customized material handling and automation solutions.

- **Client Engagement:** Act as the key point of contact for customers, building strong relationships that drive long-term partnerships.
- **Sales Collaboration:** Work alongside the sales team to develop technical proposals and strategies that align with business objectives.
- **Global Teamwork:** Collaborate with global technical support teams across to ensure seamless project execution.
- **Solution Selling:** Leverage your technical expertise to demonstrate the value of company's solutions and contribute to the company's sales growth.

Job Offer

- A chance to be a part of a large organization that values its employees
- Opportunity to work on high-impact projects for industry leaders.
- A pathway to develop both technical and business acumen.
- International exposure and collaboration with global teams.
- Ongoing training and development opportunities

We encourage qualified candidates to take this opportunity to join our team and contribute to the company's success.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Cynthiani Marpohn on +81357337159.

スキル・資格

- Engineering background (open to fresh graduates!) or 1-2 years of experience in technical sales, preferably in **automation**.
- Strong interpersonal and communication skills with a customer-focused approach.
- A proactive mindset with a passion for solving complex challenges.
- Desire to learn and grow in a dynamic environment.
- Ability to combine technical knowledge with a sales-oriented mindset to deliver value-driven solutions.

会社説明

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