



PR/094647 | Dubai Country Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1514558

業種

ITコンサルティング

雇用形態

正社員

勤務地

中国

給与

経験考慮の上、応相談

更新日

2025年02月04日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Advertisement Template COMPANY OVERVIEW

Our client is a leading innovator of smart intercom, deliver better communication, greater security and more convenience, driven by which we have been investing heavily in R&D annually and continuously fostering software and hardware development capability.

JOB RESPONSIBILITIES

- In alignment with the company's strategic objectives, develop sales strategies, manage the sales of company products, and ensure the achievement of sales targets.
- Responsible for maintaining existing channel partnerships in the assigned region, establishing and enhancing solid and positive customer relationships; oversee the construction of subordinate channels; and expand into new channels.
- Manage the maintenance and further expansion of direct sales to key accounts in the assigned region; develop new clients through multiple channels.
- Collect various types of market-related information.

JOB REQUIREMENTS

- Passionate about overseas sales, strong execution ability, good learning capacity, communication, coordination skills, and team collaboration abilities.
- Bachelor's degree or above, with good English proficiency to effectively communicate with international clients.
- Familiar with the full range of international trade and foreign trade documentation operations; understand relevant policies, regulations, conventions, and practices of the international market.

Working Location: Dubai

Apply online or feel free to contact me directly (via email: charlotte.guo@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Guo Run (R24124139)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

#countrysingapore

会社説明