



## PR/116384 | Sales (Chinese Speaking)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1514448

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月21日 14:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title:** Sales (Chinese Speaking)

**Company Overview:** We are a dynamic and growing company setting up a new plant. We are looking for a motivated and skilled Sales Representative who is fluent in Chinese to join our client company. This role is crucial for establishing and expanding our market presence among Chinese-speaking clients.

#### Key Responsibilities:

- Develop and maintain strong relationships with Chinese-speaking clients.
- Provide advice and offer products and services to customers.
- Answer client inquiries and resolve any issues or complaints.
- Manage sales processes from lead generation to closing deals.
- Collaborate with the marketing team to develop sales strategies.

- Conduct market research to identify new business opportunities.
- Prepare and deliver presentations to potential clients.
- Maintain accurate records of sales activities and client interactions.
- Meet and exceed sales targets and KPIs.

**Qualifications:**

- Fluent in Chinese (Mandarin) and English.
- Proven experience in sales, preferably in a similar industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent problem-solving and negotiation skills.
- Proactive and results-oriented mindset.
- Familiarity with CRM software and sales tools is a plus.

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会社説明