



PR/116332 | Sales (Japanese Speaking)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1514447

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年01月07日 10:17

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Overview: We are seeking a dynamic and motivated Sales professional who is fluent in both Japanese and Thai. The ideal candidate will excel in customer interactions, providing accurate information and prioritizing customer needs. This role involves performing cost-benefit analyses, advising customers on purchase options, and demonstrating excellent selling, communication, and negotiation skills. The candidate should be highly motivated, target-driven, and capable of working under pressure. Additionally, the role requires providing interpretation and translation services between Thai and Japanese for both internal and external communications.

Responsibilities:

- Answer all lead and customer questions accurately.
- Prioritize and/or escalate lead and customer questions as needed.
- Perform cost-benefit analysis for prospective customers and advise on appropriate purchase options.
- Highly motivated and target-driven in sales.

- Demonstrate excellent selling, communication, and negotiation skills.
- Continuously self-improve through experience and feedback from supervisors.
- Able to work under pressure and handle other tasks as assigned by superiors.
- Provide interpretation between Thai and Japanese (TH:JP/JP:TH) during work for both internal and external communications, including document translation.

Requirements:

- Proficiency in Japanese and Thai languages.
- Strong sales and customer service skills.
- Ability to analyze and interpret data to make informed decisions.
- Excellent interpersonal and communication skills.
- Ability to work independently and as part of a team.
- Flexibility to adapt to changing priorities and tasks.
- Previous experience in a sales role is preferred.

会社説明