



PR/122627 | VP Relationship Manager (Mandarin Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1514441

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年01月07日 10:14

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Ensuring that the volume of outstanding loans and deposits is achieved in accordance with the target given

Ensuring the number of new customers (NTB), lending volume, and funding from the targeted sectors are achieved in accordance with Management's directions

Ensuring the achievement of the target Total income in accordance with the target given

Maintain good relations with debtors

Monitor/maintain credit facilities/debtor portfolio by doing:

Conduct regular visits to find out the development of the debtor's business and identify potential problems, at least 2 times a year for debtors with current collectability and 4 times a year for debtors with collectability above or equal to two. The results of the visit are reported in the form of a visit report.

Conduct an annual review in a disciplined manner according to the due date so that overdue does not occur.

Monitor the credit covenants provided so that covenant breaches do not occur.

Ensuring the completeness of credit documents at the time of submission and ensuring TBO documents are completed according to the approved schedule

Follow up for immediate settlement in the event of audit findings

Carry out all activities in accordance with applicable regulations including BI regulations, applicable policies, and procedures Responsible for ensuring that the CDD (Customer Due Diligence) Process for the customers it manages (including Custody customers), has been carried out properly in accordance with the applicable APU-PPT Policies and Guidelines

Specification:

Minimum S1 degree.

Grade M to AVP.

Proficient in Mandarin and English.

Previous role and experience as sales/coverage officer.

Good communication skills and a strong sales network

#LI-JACID

会社説明