



PR/094628 | (Senior) Sales Executive, Cancer Diagnostics, Hong Kong & Macau

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1514310

業種

福祉・介護

雇用形態

正社員

勤務地

香港

給与

経験考慮の上、応相談

更新日

2024年12月31日 10:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

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- Serve as the primary contact for managing customer accounts, including discussions on service agreements.
- Provide exceptional customer support and build trusted relationships with key accounts, customer stakeholders, and executive sponsors.
- Conduct in-person sales visits to medical centers, screening centers, labs, clinics, and hospitals.
- Clearly communicate the progress of monthly sales initiatives to both internal and external stakeholders.
- Meet sales targets with existing clients and identify new business opportunities.
- Address and resolve client requests or issues as they arise.

To be a good fit for this role, you should have:

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- At least a Bachelor's degree in a science-related field or equivalent.
- 3-5 years of experience as an account or sales executive in the oncology and/or pharmaceutical fields.
- Junior candidates with a strong sales drive are also welcome.

- A sales network in screening centers, medical centers, hospitals, and among oncologists is advantageous.
- The ability to manage multiple account management projects simultaneously while maintaining attention to detail.
- The ability to learn and adapt quickly.
- Excellent listening, negotiation, and presentation skills.
- Creative problem-solving skills for day-to-day challenges.
- High integrity, thoughtfulness, and discretion in handling confidential information and interactions with people.
- Strong verbal and written communication skills in Cantonese, English, and Chinese.

Interested applicants please send your English resume to:

Lisa Hu

Email: lisa.hu@jac-recruitment.com

EA Licence: 90C3026 | EA Personnel No: R23114940

会社説明