



PR/094442 | Technical Advisor - Wind Turbine

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1514250

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年12月31日 10:13

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

JAC is representing an international MNC specialized in the renewable energy sector.

We are seeking a highly skilled and experienced Technical Advisor (Wind Turbine) to join our team as a Solution Manager/Senior Manager for the Southeast Asia (SEA) market. This role is pivotal in supporting our local sales teams and engaging directly with clients to deliver technical expertise and solutions for wind turbine products.

JOB RESPONSIBILITIES

- Pre-Sales/Technical Sales Support: Provide technical support and expertise during the pre-sales phase, assisting the sales team in understanding client needs and presenting suitable wind turbine solutions.

- **Client Engagement:** Act as the primary technical point of contact for clients, conducting workshops, presentations, and technical discussions to address client requirements and concerns.
- **Market Knowledge:** Utilize your deep understanding of the SEA market, including competitor analysis and market preferences, to inform strategic decisions and tailor solutions to meet regional demands.
- **Collaboration:** Work closely with the Account Director based in Singapore, who oversees operations in Vietnam, Thailand, Cambodia, Laos, and the broader SEA region.
- **Product Focus:** Specialize in wind turbine products, ensuring comprehensive knowledge and the ability to differentiate our offerings from competitors.
- **Language Skills:** Fluency in English is essential, and proficiency in Mandarin is preferred to effectively communicate with diverse stakeholders.

JOB REQUIREMENTS

- Proven experience in a technical advisory or pre-sales role within the wind turbine industry.
- Strong understanding of the SEA market, including key players, competitors, and market trends.
- Excellent communication and presentation skills, with the ability to convey complex technical information to non-technical audiences.
- Ability to work independently and collaboratively within a multicultural team environment.
- Willingness to travel within the SEA region as required.

#LI-JACVN

会社説明