



PR/108782 | Manager - Sales-Chemical

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1513743

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年02月04日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Manager - Sales-Chemical

Location: Mumbai

**Education: 1) B.Sc. Chemistry or B.E Chemicals or similar
2) MBA / PGDM with Marketing Mgmt. or similar**

Experience: 12-14 years

Essentials Requirement:

- Exp. of Sales/ Marketing at Trading/ Distribution or Manufacturing Co.
- Exposure to International trade.
- Segments: Inorganic Chemicals, Minerals, Specialty Chemicals, Healthcare etc.

Desirable Requirement:

- Commercial negotiation skill
- Knowledge of International trading and Liaisoning with Foreign companies.
- Should be capable of analysis and solve various problems in daily business independently.

Job Role

- The Candidate will be responsible for Import / Export and marketing of various kinds of Inorganic and Performance Chemicals, Minerals, Specialty Chemicals, Healthcare products.
- To help develop new Business opportunities and expand existing Business.
- High level interaction & co-ordination with clients in India, Japan & overseas.
- Maintain client relations to ensure continued and repeated business.
- Transaction related contractual, financial and logistics management/ follow through to ensure smooth end to end client deliverables.

Experience:

- Experience of 12- 14 years relevant industry experience from reputed domestic or international company

Skills Required (Technical / Soft)

- Should be team player and an effective communicator.
- Excellent Negotiation skills
- Good Leadership and Analytical skills
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation and excellent oral and written communication skills

会社説明