



PR/108782 | Manager - Sales-Chemical

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1513743

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月24日 13:12

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Position: Manager - Sales-Chemical**

**Location: Mumbai**

**Education: 1) B.Sc. Chemistry or B.E Chemicals or similar  
2) MBA / PGDM with Marketing Mgmt. or similar**

**Experience: 12-14 years**

#### Essentials Requirement:

- Exp. of Sales/ Marketing at Trading/ Distribution or Manufacturing Co.
- Exposure to International trade.
- Segments: Inorganic Chemicals, Minerals, Specialty Chemicals, Healthcare etc.

#### Desirable Requirement:

- Commercial negotiation skill
- Knowledge of International trading and Liaisoning with Foreign companies.
- Should be capable of analysis and solve various problems in daily business independently.

**Job Role**

- The Candidate will be responsible for Import / Export and marketing of various kinds of Inorganic and Performance Chemicals, Minerals, Specialty Chemicals, Healthcare products.
- To help develop new Business opportunities and expand existing Business.
- High level interaction & co-ordination with clients in India, Japan & overseas.
- Maintain client relations to ensure continued and repeated business.
- Transaction related contractual, financial and logistics management/ follow through to ensure smooth end to end client deliverables.

**Experience:**

- Experience of 12- 14 years relevant industry experience from reputed domestic or international company

**Skills Required (Technical / Soft)**

- Should be team player and an effective communicator.
- Excellent Negotiation skills
- Good Leadership and Analytical skills
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation and excellent oral and written communication skills

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会社説明