



## PR/108768 | Head of Accessory & Apparel (Automotive Riding Gears)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1513739

#### 業種

自動車・自動車部品

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月07日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job responsibilities:

Head of Accessory & apparel, new accessory and apparel development, Profitability analysis, sales planning network wise, promotion in Blue Square shops, e-commerce

1) Team leader for Riding Gear sales.

#### Tasks:

- To create a new team for riding gear, development training modules for staff
- Make training module for BSQ showroom managers for riding KIT, participate in weekend rides, explain riding gear importance for safe riding, answer customer query

2) Team leader for HO parts sales planning

- Develop strategy to increase parts sales through dealer & PDS network
- Design incentive strategy to dealers, PDS
- Design store card for HO staff for transparent performance review

3) Team leader for field parts sales coordination

Tasks:

- Distribute sales targets to dealers and PDS based on annual plan
- Enforce company policies among dealer networks
- Improve dealer profitability

Technical Skills:

- Sales Management, Motorcycle Driving,
- Business Development,
- Strategic Planning. CRN1. Digital Marketing

Personality Attributes:

- Good communication skill
- Ability to put plans into practice
- Positive mind & Self Driven
- Analytical and Innovative mind

Qualification: Bachelors

Experience: 15 to 20 years

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会社説明