



PR/108733 | Sales-Chemical / Resins / Rubber (AM / Dy Manager)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1513716

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年12月24日 13:12

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales-Chemical/Resins/Rubber (AM/Dy Manager)

Location: Gurgaon

Education: MBA/ Engineer

Experience: 3-5 Years

Industry: Automotive

Position Overview

Responsible for Sales of current key account person for assigned current customers and Sales and marketing for new business in Chemical/Resins/Rubber for Automotive industry

Essential Responsibilities

1. Responsible for Marketing activities for all the assigned products from our various group companies of company.
2. Responsible for the complete sales process from initial point of contact, presenting Presentation, Quotation creation, Negotiation & Sales closure until Collection of Payments.
3. Meeting the new target customers and converting them into customers
4. Planning & developing and appointing new business partners to expand product reach in the market and working in close interaction with the business representative and distributors to assist them to promote the product.
5. Purchase-Sales-Inventory Management

6. Imports and supply chain management-based demand Forecasting (Inventory Management)
7. Identifying improvement areas & implementing measures to maximize customer satisfaction levels
8. Customer focused & result oriented.
9. Fluency in verbal and written English

Experience & Requirements:

1. Experience 8-10 years.

Person must have experience for Sales and Marketing from Chemical/Resins/Rubber

#LI-JACIN

会社説明