



## PR/108696 | Sales Engineer- Machine Sales

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインド

## 求人ID

1513701

## 業種

その他（商社）

## 雇用形態

正社員

## 勤務地

インド

## 給与

経験考慮の上、応相談

## 更新日

2024年12月24日 13:11

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Job Description:

We are looking for a dedicated and proactive Sales Engineer to join our team and drive the sales of our CNC machines. The ideal candidate will possess a solid background in sales within the manufacturing or trading sectors and have a strong understanding of CNC technology. This role focuses on generating new business, managing customer inquiries, and preparing competitive quotations.

## Key Responsibilities:

- **New CNC Machines Sales:** Actively promote and sell our range of CNC machines, ensuring that customer needs are met effectively.
- **Customer Acquisition:** Identify and pursue new customer opportunities through research, networking, and outreach efforts.
- **Inquiry Generation:** Generate inquiries from potential clients, nurturing leads to convert them into sales opportunities.
- **Quotation Preparation:** Prepare and deliver detailed quotations, pro forma invoices (PI), and manage payment methods (LC/TT) to streamline the sales process.
- **Sales Performance:** Achieve and exceed monthly sales targets, providing regular reports on sales progress and market insights to management.

Interested candidates should submit their resume and a cover letter with the subject line "Sales Engineer Application"

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会社説明