



PR/108685 | Sales - Senior Deputy Manager (automotive LED lighting & lighting component)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1513698

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年12月24日 13:11

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation: Sales - Senior Deputy Manager

Experience-15-18 years

Age-40 or above

Location- Gurgaon

Preference-

1. B-tech electronics & MBA (will be considerable)
2. Male/Female
3. Japanese company experience
4. Similar industry experience (automotive LED lighting & lighting component)
5. Good Business Relationships

Job Description-

- 1.Price Negotiation with Tier 1 and OEM's
- 2.Promotion to Tier 1 and OEMs for all the new products
- 3.Regular visit to key accounts for projects update and to check latest situation

- 4.Regular interaction with R&D for design in (visit R&D guys regularly for pitching our products)
 - 5.Regular interaction with purchase for SOP update and to check forecast
 - 6.Analyzing competitor's situation for preparing pricing strategy and product promotions.
 - 7.Prepare benchmark against competitor products.
 - 8.Work with coordinators for effective delivery alignment based on customers forecast.
 - 9.Regular Communication with HQ team for any current issues, new promotion and further plan of action for key customers
 - 10.Weekly reporting to management for current activities
 - 11.Good communication skills
 - 12.Good command on MS office & Presentation skills.
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会社説明