



PR/108549 | Robot Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1513659

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年01月07日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description – Position: Robot Sales

Robot, Sales Engineer Key Accountabilities & Responsibilities

1. Assist the zonal manager for achieving the Sales target for the zone.
2. Develop the customer relationship with existing customers.
3. Assist zonal manager in business development activities.
4. Develop new markets with customers.
5. Plan and arrange for exhibitions, seminars, road shows etc.
6. Competitor data analysis and sharing of information.
7. Ensure timely preparation and reporting of all the sales related MIS.
8. Flair to travel extensively, meet creative people in the engineering world.
9. Having a customer in the Automotive and Non-Automotive segment.

Desired Profile:

1. Engineer Graduate.
2. Knowledge of commercial Sales requirements.
3. More than 3 years of experience and I am fluent in English.
4. Excellent organizational skills with the ability to deliver to set deadlines
5. Proficient in MS Office applications
6. Strong interpersonal, report writing and statistical analysis skills.

7. Proven ability in multitasking and prioritizing workload.
 8. Knowledge of the Japanese language will be an additional advantage
-

会社説明