



PR/107756 | Sales & Marketing Assistant Manager (Isoprene products; IPEA, MTHP, IPG(IPD))

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1513615

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月04日 03:00

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Position:** Sales & Marketing Assistant Manager

**Location:** Andheri East, Mumbai, Maharashtra

**Role:** Marketing Development of Isoprene Products, Partnership Development & Management

**Qualification:** Bachelor's degree in chemical/ science or related field.

#### Key Activities:

#### Marketing Development

- Approach to new customers and applications and develop the market of Isoprene products; IPEA, MTHP, IPG(IPD)

- Keep on communication to discover the unmet needs
- Forward the inquires, lead the discussion how to progress in a global team.
- Attend or visit conferences and exhibitions.

#### **Partnership development & management**

- Discover and build a trustable relationship with traders which has power in the market.

#### **Monthly report & annual budgeting**

- Monthly (or weekly, to be instructed) report to the line manager or HQ.
- Forecast the market and plan reasonable revenue figure for the upcoming period.
- Check related events and forecast the expenses.

#### **Self -Development**

- Attend trainings, seminars which can boost your skills (it can be either technical knowledge or business tips, way of thinking...etc.) regardless of being or not being instructed by the line manager, HR or MD.

#### **Knowledge/ Experience/ Mindset**

- 5+ years of experience of sales.
- Good oral and written communication skills in English.
- Initiative, proactive, a quick learning challenger.

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会社説明