



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## PR/094291 | Client Service Manager - Japanese Speaking

## 募集職種

## 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1513536

## 業種

ビジネスコンサルティング

## 雇用形態

正社員

## 勤務地

ベトナム

## 給与

経験考慮の上、応相談

## 更新日

2025年04月15日 20:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## ■職務内容

As a Manager in the Client Service Team, you will act as a knowledge broker between our clients and industry experts. Your role is to partner with our clients to understand their knowledge gaps and identify experts with the most relevant experience and knowledge that can address them and lead a team of Associates and Senior Associates.

## ■業務詳細

- ・ Foster the development of Associate's core research skills by imparting commercial acumen, sales techniques, and effective time management strategies while reinforcing custom recruitment methodologies
- ・ Provide opportunities for project management skill enhancement to Associates involved in custom recruitment research
- ・ Offer mentoring opportunities to Associates capable of custom recruitment research and project management, aiming to cultivate multi-disciplinary skills and prepare them for advancement
- ・ Analyze client project briefs to identify knowledge gaps and conduct comprehensive industry and company research to pinpoint the most relevant experts
- ・ Regularly engage with experts to screen and validate their expertise and suitability for specific projects
- ・ Demonstrate critical thinking and agility in conducting high-level research on industries and companies, ensuring the selection of experts with the most relevant experience and knowledge to address clients' inquiries

- Uphold clients' best interests throughout collaboration, ensuring the confidentiality and security of their data and information

#### ■応募要件

- 2+ years of experience in the information service industry, experience in manager/leader role is a big plus
- Skilled in sales, time management & prioritization, negotiation, and professional communication skills.
- A client service mentality, which means you are committed to go beyond your clients' needs to deliver true value
- Fluent English is a must; Native Japanese or fluent Japanese is highly essential

#### ■給与

2600-3200USD/Month(Negotiable)+Sales Incentive

#### ■待遇・福利厚生

- Opportunity to acquire transferable skills including research, sales, negotiation, commercial awareness, professional communication, time management, and project management
- Access to learning and development programs, including onboarding bootcamps, and career advancement initiatives
- Join a dynamic, entrepreneurial, and fast-paced work environment guided by core values of transparency, diversity, quality, care, teamwork, ownership, leadership, and continuous improvement
- Competitive compensation packages, including monthly performance bonuses
- Comprehensive benefits such as private medical insurance and competitive savings plans
- Sponsored health and well-being initiatives and team bonding activities
- Exchange program offering the opportunity to work and reside in Athens or Vancouver
- Work in a collaborative and diverse workspace located in the vibrant heart of Ho Chi Minh City
- Expatriation support provided on a case-by-case basis

---

#### 会社説明