



## PR/094153 | Sales Executive (B2B)

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1513492

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月07日 08:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Main tasks:

- Current customer care; find and tap new customers.
- Send a price request (ER), make a quote & track price feedback from customers.
- Develop and track templates with customers
- Order reception & execution.
- Propose materials based on Forecast & customer orders.
- Responsible for tracking inventory, coordinating with Sales Admin to urge customers to receive inventory. Deliver out the old sample inventory before moving on to the new one.
- Manage sales plans to achieve goals

#### Requirements:

- Male/ Female, age from 26 to 33.
- Graduated from university/ college majoring in business administration, marketing, economics or equivalent.
- Have experience of Sales B2B, experienced relate to Plastic film or Packaging Industrial is preferred.
- Good English communication, able to use Japanese at basic level (N3).
- Preference on sales skill, good communication, team working with the others.

#### Working times:

Mon-Fri (8:00-17:00)

**Salary:** 12,000,000 ~ 16,000,000 VND Gross + incentive (5 ~ 8 Mil. / month)

**Working location:** Dist. 1, Hochiminh City

**Other benefits:**

- Social insurance according to law
- 24H accident insurance and health insurance
- Annual bonus
- Lunch, transportation, language, attendance, ...
- Overtime (if any) is calculated according to labor law.

#LI-JACVN

#cityhcm

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会社説明