

**PR/094082 | [KOREAN] SALES EXECUTIVES for a reputable Japanese trading company****募集職種****人材紹介会社**

JAC Recruitment Vietnam Co., Ltd

**求人ID**

1513479

**業種**

その他（メーカー）

**雇用形態**

正社員

**勤務地**

ベトナム

**給与**

経験考慮の上、応相談

**更新日**

2024年12月24日 12:41

**応募必要条件****職務経験**

3年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ビジネス会話レベル

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項****LOCATION**

Bac Ninh with company car

**COMPANY OVERVIEW**

Large Japanese trading company

**JOB RESPONSIBILITIES**

- Present and sell company products and services to current and potential clients
- Understand sales strategy, methods, and target sales amount.
- Develop and maintain good relationship with existing accounts while developing new account.
- Actively communicate and visit several customers and maximize sales amount to each account.
- Secure new business and provide good after sales service
- Provide technical advice related to product enquiries.
- Keep abreast of market trends and developments in order to execute effective sales strategies.
- Prepare and submit sales reports.
- Prepared and participate in marketing events such as seminars, exhibitions and road shows.
- Other tasks as assigned.

**JOB REQUIREMENTS**

- Nationality: Korean
- Fluent in both written and spoken English
- University Certificate
- From 2 years B2B industrial sales experience
- Possess high energy and result-oriented
- Good communication and negotiation skills
- Target driven and customer-centered
- Good team player
- Technical background in manufacturing industry is preferable

**BENEFITS**

- Working time: Mondays to Fridays – 8am to 5pm
- Salary: Negotiate (Up to \$2,700 gross)
- Bonus: Depending on sales result (average 4 months, up to 12 months/year)
- Housing allowance
- Shuttle bus from Hanoi center to Bac Ninh
- Advance healthcare package for employee & family
- Company trip, Year end party & other team activities

Apply online or feel free to contact me directly via [ngoc.nguyen@jac-recruitment.com](mailto:ngoc.nguyen@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN  
#cityhn

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会社説明