



## PR/116362 | Product Manager (Data storage solutions)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1513410

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月21日 16:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is one of the leading firms in Communication equipment, Security systems services, UCC

**Location:** Huai Khwang

**Salary:** 100,000 THB +/- (plus benefits and incentives)

#### Responsibilities:

- Build and maintain strategic relationships with vendors to meet quotas and achieve profit target
- Assist Channel Sales and Business Development Managers (BDMs) in positioning product offerings and managing customer expectations.
- Conduct regular product updates, promotions, events, and training sessions.
- Ensure product pricing is up-to-date and manage vendor-related processes.

- Submit timely and accurate weekly reports to vendors and superiors.
- Visit targeted partners or end users to enhance product mindshare and development.
- Plan and execute promotional activities, training, and events with vendors.
- Work with the operations team to maintain healthy inventory levels.
- Analyze quarterly and yearly data against metrics set by management and vendors.

**Requirements:**

- 5+ years of experience in networking, security, or unified communication solutions.
- Familiar in working with leading IT vendors to bring solutions to market through a network of partners, including technology resellers, systems integrators, and service providers
- Strong communication, interpersonal, and analytical skills. Ability to work well in a team and independently.
- Good command of English and Thai

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "**APPLY NOW**"  
JAC Personnel Recruitment Ltd.  
10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110  
Tel: 02 261 1270

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会社説明