



PR/116293 | PROJECT SALES - Construction (80K)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1513378

業種

土木

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年01月21日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: PROJECT SALES – Construction (80K)

Business: Construction Materials

Office Location: Samutprakarn

Working Condition: Hybrid

Salary: 80,000 THB

Job Summary: We are seeking a dynamic and results-driven Project Sales Manager to join our team. The ideal candidate will be responsible for driving sales and managing key projects within the construction materials sector. This role requires a deep understanding of the construction industry, excellent relationship-building skills, and a proven track record in sales.

Key Responsibilities:

- Develop and implement sales strategies to achieve company targets and objectives.

- Identify and pursue new business opportunities within the construction materials market.
- Manage and oversee project sales from inception to completion, ensuring timely delivery and customer satisfaction.
- Build and maintain strong relationships with clients, contractors, and industry stakeholders.
- Prepare and present sales proposals, contracts, and negotiations.
- Monitor market trends, competitor activities, and industry developments to inform sales strategies.
- Collaborate with internal teams, including marketing, product development, and logistics, to ensure seamless project execution.
- Provide regular sales reports and forecasts to senior management.

Qualifications:

- Bachelor's degree in Civil Engineering, Mechanical Engineering and Engineering or another related field.
- Construction and sales experience is preferred.
- Ability to read blueprints is required.
- Has integrity with good interpersonal and problem-solving skills as well as the ability to build positive customer relationships. Negotiation skills is required.
- A self-motivated creative thinker and a good listener. Needs to be able to present ideas and communicates effectively to individuals and groups.
- Must work well under pressure, exercise good judgment, and maintain confidentiality.

#LI-JACTH

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会社説明