



PR/116263 | BUSINESS DEVELOPMENT MANAGER - Automation

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1513361

業種

その他（メーカー）

雇用形態

正社員

勤務地

中国

給与

経験考慮の上、応相談

更新日

2024年12月24日 12:20

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION: BUSINESS DEVELOPMENT MANAGER

PRODUCT: Automation / Industrial Product

SALARY: 50,000 - 70,000 THB

LOCATION: BANGKOK

Responsibilities:

- Develop and maintain relationships with clients in the industrial sector.
- Identify potential customers and actively pursue sales opportunities.
- Provide technical support and assistance to clients regarding industrial products.
- Collaborate with the sales team to develop strategies for achieving sales targets.
- Prepare and deliver presentations and product demonstrations to prospective clients.

- Negotiate contracts and terms of sale with clients.
- Stay updated on industry trends and competitor activities.
- Provide feedback to the product development team based on client requirements and market feedback.
- Travel to client sites as needed to conduct sales meetings and demonstrations.

Qualifications:

- Bachelor's degree in engineering or a related field.
- Proven experience in sales or business development, preferably in the industrial sector.
- Strong technical aptitude and understanding of industrial products.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Willingness to travel as required.
- Familiarity with CRM software is a plus.
- Valid driver's license.

#LI-JACTH

#citybangkok

会社説明