

**PR/116263 | BUSINESS DEVELOPMENT MANAGER - Automation****募集職種****人材紹介会社**

ジェイエイシーリクルートメント タイランド

**求人ID**

1513361

**業種**

その他（メーカー）

**雇用形態**

正社員

**勤務地**

中国

**給与**

経験考慮の上、応相談

**更新日**

2025年03月04日 07:00

**応募必要条件****職務経験**

3年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ビジネス会話レベル

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

**POSITION:** BUSINESS DEVELOPMENT MANAGER  
**PRODUCT:** Automation / Industrial Product  
**SALARY:** 50,000 - 70,000 THB

**LOCATION:** BANGKOK

**Responsibilities:**

- Develop and maintain relationships with clients in the industrial sector.
- Identify potential customers and actively pursue sales opportunities.
- Provide technical support and assistance to clients regarding industrial products.
- Collaborate with the sales team to develop strategies for achieving sales targets.
- Prepare and deliver presentations and product demonstrations to prospective clients.

- Negotiate contracts and terms of sale with clients.
- Stay updated on industry trends and competitor activities.
- Provide feedback to the product development team based on client requirements and market feedback.
- Travel to client sites as needed to conduct sales meetings and demonstrations.

**Qualifications:**

- Bachelor's degree in engineering or a related field.
- Proven experience in sales or business development, preferably in the industrial sector.
- Strong technical aptitude and understanding of industrial products.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Willingness to travel as required.
- Familiarity with CRM software is a plus.
- Valid driver's license.

#LI-JACTH

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会社説明