



## PR/116258 | Sales Manager (Aesthetic Product)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1513359

#### 業種

福祉・介護

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月24日 12:20

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is an aesthetic products company.

#### Key Responsibilities

- Establish sales targets, monitor progress, and revise goals as necessary.
- Review and enhance team processes and procedures for better efficiency.
- Set individual sales quotas and allocate territories to team members.
- Deliver precise and comprehensive sales forecasts.
- Provide coaching, mentorship and constructive feedback to the team.
- Cultivate a competitive yet supportive team culture.

- Manage local and regional sales initiatives, promotions and campaigns.
- Lead and coordinate all sales efforts at local and regional levels.
- Guide distributors and dealers on policies and standard operating procedures.
- Develop and implement territory-specific sales strategies.
- Explore emerging markets to uncover new sales opportunities.
- Create and roll out a business plan to grow our customer base and keep a strong presence in the market.
- Build and maintain strong, lasting relationships with customers by partnering with them and understanding their needs.
- Share sales, revenue, and expense reports, along with realistic forecasts with the management team.
- Spot emerging markets and market trends while staying updated on new products and the competition.
- Supervise and direct the performance of the sales team.

**Qualifications:**

- Bachelor's degree in Marketing, Business, or related field; MBA preferred.
- Minimum of 5 years of sales experience in the healthcare industry, aesthetic products preferred.
- Good in Thai and English.

Apply online or feel free to contact me directly at [pacita.phaohusara@jac-recruitment.com](mailto:pacita.phaohusara@jac-recruitment.com) for more information about this opportunity. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

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会社説明