



PR/116118 | Head of Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1513298

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年12月24日 12:16

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading cosmetic and home care OEM manufacturer. They are looking for a dynamic and experienced Sales Manager to join their team and drive their sales efforts.

Responsibilities:

- Develop and implement effective sales strategies to achieve company sales targets.
- Identify and pursue new business opportunities and markets for OEM cosmetic products.
- Build and maintain strong relationships with existing and potential clients.
- Present and promote our products to clients, highlighting their benefits and features.
- Develop a strong, competent sales team by providing guidance and support to sales member

- Collaborate with the marketing team to develop promotional materials and campaigns.
- Monitor market trends and competitor activities to identify new opportunities.
- Prepare and deliver sales reports, forecasts, and presentations to senior management.
- Attend industry events, trade shows, and exhibitions to network and promote our products.

Qualifications:

- Bachelor's degree in Business, Marketing, or a related field.
- More than 5 years of experience in sales, preferably in the cosmetic, beauty or home care industry.
- Proven track record of achieving sales targets and driving business growth.
- Excellent communication, negotiation, and presentation skills.
- Strong understanding of the cosmetic, beauty or home care OEM market and industry trends.
- Ability to work independently and as part of a team.
- Proficiency in Thai and English.

Apply online or feel free to contact me directly at pacita.phaohusara@jac-recruitment.com for more information about this opportunity. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

会社説明