



PR/116070 | Japanese Speaking Sales / Bang Na / Up to 60K

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1513279

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年01月07日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Order Management: Receive orders from Japan and oversee the delivery of mass-produced products from our factories in China and the Philippines.
- Troubleshooting: Conduct environmental surveys to identify and resolve any issues that may impact production or delivery.
- Production Coordination: Confirm production plans with headquarters and ensure alignment with sales forecasts.
- Meetings: Participate in production and sales meetings with headquarters to discuss strategies and updates.
- Distributor Communication: Maintain regular communication with distributors to ensure smooth operations and address any concerns.
- Market Expansion: Develop strategies to expand the company's market share, keeping a close eye on competitors.

- Reporting: Provide regular reports to the Manager in Singapore, detailing sales activities and market conditions.
- Client Visits: Accompany Japanese staff on client visits to foster strong relationships and address client needs.
- Exhibitions: Represent the company at industry exhibitions to promote our products and network with potential clients.

Qualifications:

- Bachelor degree in any field.
- 1 year plus experience in sales of any product is preferred.
- Detail-oriented with the ability to calculate sales logically.
- Ability to drive.
- Japanese proficiency at a business level and English at an intermediate level.

Benefits:

- Language allowance
- Other allowance: TBD

会社説明