



PR/115875 | Sales Manager (Japanese Speaking N3+)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1513202

業種

石油・エネルギー

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年01月07日 13:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager (Japanese-speaking N3+)

Industry: Manufacturing

Location: Prachinburi, Thailand

Working hours: Monday - Friday 8:00 – 18:00

Key Responsibilities:

- Manage and contact all leads provided by the marketing team to convert them into potential customers.
- Identify and pursue new prospects through direct outreach methods including email, phone calls, and in-person meetings.

- Execute various sales activities including delivering Sales Presentations, conducting Customer Site Visits, and advising on investment opportunities in Thailand.
- Provide Japanese language translation support to enhance Marketing and CRM activities.
- Represent the company at exhibitions and events in Thailand and Japan, including Business Matching sessions and Investment Seminars on diverse topics.
- Collect valuable information from Japanese-language websites to aid in marketing efforts in Japan.
- Assist with CRM activities for Japanese clients, especially in serious cases.

Qualifications:

- At least 5 years' experience in Sales manager, Sales supervisor, Senior Sales or related field.
- Bachelor's degree or higher in related field.
- Knowledgeable about company setup processes, BOI incentives, and industrial park business operations.
- Proficient in Japanese (JLPT N3+) and English (intermediate to good).
- Excellent presentation abilities.
- Strong problem-solving and decision-making skills.
- Capable of building and maintaining positive relationships with both internal and external contacts.
- Creative and willing to share innovative ideas.

会社説明