



PR/086515 | Sales representative

募集職種

人材紹介会社

JAC Recruitment USA

求人ID

1512816

業種

自動車・自動車部品

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2024年12月24日 11:07

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

Our client company is seeking a motivated and results-driven Sales professional in Tarrant County in Texas. The ideal candidate will play a crucial role in driving revenue growth by effectively managing client relationships and identifying new business opportunities.

Experience with construction companies, equipment dealers, and rental equipment companies is highly desirable. Strong sales process knowledge, excellent communication skills, and the ability to collaborate with various departments are essential.

RESPONSIBILITIES

- Develop and maintain relationships with clients throughout Texas Area, and Neighbored states.
- Conduct market research to identify potential clients and industry trends.
- Utilize CRM and Office Excel systems for tracking sales activities, managing inventory, and processing orders.

- Offices based in DFW area, Work both remotely and from the office. (Hybrid)
- Provide regular updates on sales performance and market insights to management.

QUALIFICATIONS

- Experience in used equipment, equipment rentals and construction machinery.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work collaboratively in a team-oriented environment while also being self-motivated.
- Proficiency in systems related to sales operations tools including CRM and MS Office.
- Experience in used equipment procurement is a plus.

LOCATION AND HOURS : DFW area, work both remotely and from the office. (Hybrid)

- 8 hour shift
- Monday to Friday

BENEFITS:

- 401(k) matching
- Dental insurance
- Health insurance
- Vision insurance

Job Type: Full-time

SALARY:\$80,000-\$100,000/YR + Commissions

- Includes salary, commissions, 401(K) Match, Medical & Dental insurance.
- Employees receive paid time off including vacation, sick days, and holidays
- Employees receive company laptop, cell phone, and mileage allowance.

We sincerely apologize, but due to a high volume of applicants, only those who successfully pass the initial screening will be contacted. We truly appreciate your understanding.

#LI-JACUS #LI-US #countryUS

会社説明