



## PR/094456 | Technical Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1512621

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月05日 07:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### JOB RESPONSIBILITIES

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new **sales opportunities (Outdoor)**.
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections

- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

#### **JOB REQUIREMENTS**

- Must have proven working experience in the mentioned fields **(Waterproofing/ Epoxy Flooring)**
- Prefer in Engineering degree (civil |architecture) or B.Sc. in Chemistry
- **Owns a Car will be advantage**
- Very good in English language
- Excellent knowledge of MS Office
- Understanding of marketing and negotiating techniques
- Fast learner and passion for sales
- Self-motivated with a results-driven approach
- Aptitude in delivering attractive presentations

Interested applicants please send your resume to:

Jun Fong Khor

Email: junfong.khor@jac-recruitment.com

EA Licence: 90C3026

EA Personnel No: R1439255

We regret to inform that only shortlisted candidates will be notified.

#LI-JACSG  
#countrysingapore

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会社説明