



PR/158231 | Senior Sales & Marketing Executive (Factory Automation Industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512547

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年02月05日 09:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A leading manufacturer and distributor of standard components for Press Die, Plastic Mold, and Factory Automation products is seeking an experienced Senior Sales & Marketing Executive to join the team. This role is crucial for driving the growth and expanding the market presence in the factory automation sector. The ideal candidate will have a strong background in sales and marketing, with a proven track record in the industrial automation industry.

Job Responsibilities

- Develop and implement strategic sales and marketing plans to achieve company goals.
- Identify and pursue new business opportunities to expand the customer base.
- Build and maintain strong relationships with key clients and stakeholders.
- Provide technical advice and solutions to customers regarding factory automation products.
- Analyze market trends and competitor activities to inform business strategies.
- Prepare and deliver compelling sales presentations and proposals.
- Collaborate with cross-functional teams to ensure seamless execution of marketing initiatives.
- Monitor and report on sales performance metrics and market feedback.

Job Requirements:

- Diploma or Degree in Mechatronics, Mechanical, or Precision Engineering, or related fields.
- Proven experience in sales and marketing within the factory automation industry.

- Strong understanding of industrial automation products and solutions.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and as part of a team.
- Proficiency in English and other relevant languages.
- High energy levels and a proactive approach to achieving targets.
- Advanced proficiency in MS Excel and other relevant software.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明