

**PR/158230 | BUSINESS DEVELOPMENT MANAGER (SHIPPING)****募集職種****人材紹介会社**

ジェイエイシーリクルートメントマレーシア

求人ID

1512546

業種

物流・倉庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年02月19日 11:01

応募必要条件**職務経験**

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a MNC shipping and freight forwarding company with office in Johor Bahru.

KEY RESPONSIBILITIES

Location: Johor Bahru town

- To drive business growth in the freight forwarding/shipping/logistics, expanding client base, and maximizing revenue opportunities.
- To be the hunter for new clients.
- To prepare and present proposals, contracts, and pricing agreements to potential clients, negotiating terms and closing deals to achieve sales targets.
- To monitor and analyze sales performance metrics, market trends, and customer feedback.

JOB REQUIREMENTS

- Degree/Diploma in Business Studies, Marketing, Logistics or related field.
- 3-5 years experience in similar industry.
- Good communication and interpersonal skills.

Interested applicants please feel free to apply online or contact us for more information. 07-2781122.

#LI-JACMY

会社説明