

**PR/158230 | BUSINESS DEVELOPMENT MANAGER (SHIPPING)****募集職種****人材紹介会社**

ジェイエイシーリクルートメントマレーシア

**求人ID**

1512546

**業種**

物流・倉庫

**雇用形態**

正社員

**勤務地**

マレーシア

**給与**

経験考慮の上、応相談

**更新日**

2025年01月22日 15:00

**応募必要条件****職務経験**

3年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ビジネス会話レベル

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

Our client is a MNC shipping and freight forwarding company with office in Johor Bahru.

**KEY RESPONSIBILITIES**

Location: Johor Bahru town

- To drive business growth in the freight forwarding/shipping/logistics, expanding client base, and maximizing revenue opportunities.
- To be the hunter for new clients.
- To prepare and present proposals, contracts, and pricing agreements to potential clients, negotiating terms and closing deals to achieve sales targets.
- To monitor and analyze sales performance metrics, market trends, and customer feedback.

**JOB REQUIREMENTS**

- Degree/Diploma in Business Studies, Marketing, Logistics or related field.
- 3-5 years experience in similar industry.
- Good communication and interpersonal skills.

Interested applicants please feel free to apply online or contact us for more information. 07-2781122.

#LI-JACMY

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会社説明