



## PR/158229 | Sales Manager (Medical Imaging)

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントマレーシア

## 求人ID

1512545

## 業種

医療機器

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2024年12月24日 10:43

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Our client, specializing in medical imaging equipment (including imaging AI, PACS, X-ray, CT, and mammography systems), is seeking a **Sales Manager** to drive the expansion of their medical device business in Malaysia.

**Job Responsibilities:**

- Drive business expansion across Malaysia by identifying new opportunities in the medical sector.
- Executing tailored sales strategies for hospitals, clinics, and imaging centers, building strong relationships with healthcare professionals and strategic partners.
- Demonstrating deep knowledge of medical AI solutions, conducting market research to inform product positioning, and tracking sales activities to measure performance and market penetration.

**Ideal Candidates:** should have

- 6-8 years of experience in medical device sales, particularly in imaging or diagnostic equipment.
- Bachelor's degree in Medical, Radiography or Business related field.
- Strong understanding of Malaysia's healthcare landscape, including MDA regulations and hospital purchasing cycles.
- Demonstrate excellent negotiation, communication, and presentation skills, be self-motivated to work independently while collaborating with cross-functional teams.
- Willing to travel within Malaysia for client meetings and events.
- Fluent in English and Bahasa Melayu, with Mandarin as an added advantage.

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会社説明