



## PR/158117 | Sales Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1512477

#### 業種

医療機器

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年02月05日 10:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

An established healthcare company is seeking an ambitious and result-driven Sales Manager to lead the company's sales efforts and drive revenue growth while expanding the market share. As the Sales Manager, you will be responsible for managing and motivating the sales team to achieve and surpass their targets.

#### Main Responsibilities of the Sales Manager role:

- Responsible for the establishment of both annual and monthly sales objectives in coordination with the Company's business plan.
- Able to develop and implement sales and marketing strategy for the assigned company's brand to meet sales objective.
- Identify and pursue new leads, contacts, and revenue opportunities, strategically expanding our client base.
- Foster and maintain strong relationships with key customers, stakeholders, and opinion leaders, promoting our

products and solutions effectively.

- Lead and manage the sales team, providing guidance, support, and coaching to ensure optimal performance and goal attainment.
- Respond to the tender documents, writing proposals, reports and supporting literature.
- Maintain accurate and up-to-date documentation related to sales, marketing, and business development.

**Key Requirements:**

- Bachelor's degree in life sciences, business, or a related field.
- Must have at least 3-5 years in managerial role with proven sales track record in Medical industry.
- Demonstrated success in managing and leading a sales team.
- Hospital project management experience is added advantage.
- Good connection with JKR, MOF and KKM.

#LI-JACMY

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会社説明