



PR/158370 | Sales Manager - Steel Products

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512446

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月22日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in logistics, steel trading and supply chain solutions. They provide innovative and efficient services to client across industries. Currently, they are looking for a highly motivated and experienced Sales Representative to drive sales growth, manage client relationships and provide expert guidance on steel products to their clients.

Working Location: Damansara, Kuala Lumpur

Key Responsibilities: -

- Develop new business opportunities and expand client database
- Manage existing client accounts, ensuring strong, long-term relationships
- Provide expert knowledge on steel products, including technical specifications to clients
- Develop and deliver presentations to clients, explaining product features and benefits
- Work closely with internal teams to ensure seamless delivery of services to clients.
- Achieve sales targets and contribute to the company growth and success in Malaysian market

Requirements:

- Minimum of 5 years of experience in the steel trading industry
- Fluent in English and Mandarin (both written and spoken)
- Strong understanding of steel products and ability to explain technical details to clients
- Proven track record of sales development and client management

- Excellent communication, negotiation and interpersonal skills
- Ability to work independently as part of a team

Why join us:

- Be part of growing and dynamic global company
- Opportunity to work in a newly established office with great potential for career growth
- Competitive salary and benefits package

#JACMYKL

#CityKualaLumpur

会社説明