



PR/158366 | Sales & Marketing Executive (Semiconductors)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512442

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading company specializing in producing epoxy encapsulation molding compounds for the semiconductor industry. They are now seeking for experienced Sales & Marketing Executive to drive their business growth.

Location to work: Mont Kiara, Kuala Lumpur

Job Description:

- Provide excellent service to existing account to generate revenue for the company
- Assist direct line manager to achieve sales target and company goal
- Meet regional sales objectives by forecasting requirement
- Track monthly sales objectives with new and existing project
- Prepare monthly sales report with sales data and projects update to H
- Develop and implement sales strategies on best routes to achieve Business development
- Managed the sales operation of the firm to accomplish business strategy goals
- Keep in close contact with clients to identify new opportunities, addressing customer issues, queries, and requirements
- Participate in conferences, group meetings, and exhibitions to deliver presentations on customer sites
- Monitored payment status (credit control), stock control, delivery status and shipping arrangement for oversea clients
- Other ad-hoc duties assigned from time-to-time basis.

Requirements:

- Diploma/ Degree in Business Management/ Marketing.
- 2-3 years of experience in Account Management/Sales/Sales support, preferably in Electronics/Components/Semiconductor or related.
- Shows a positive attitude of being solution-oriented by identifying the root cause of challenges, defining solutions, and supporting others towards achieving a solution.
- Confident communicator and presenter.
- Strong command in English & Mandarin both in written and oral to be able to liaise effectively with English-speaking stakeholders.
- Comfortable to travel within Klang Valley at least once a month.
- Comfortable to travel to Penang/Ipoh/Kedah

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会社説明