



PR/158361 | Sales Engineer, Japanese Speaker

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1512438

業種

プラント

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview:

A leading company in the manufacturing and distribution of high-quality diamond tools and equipment is seeking a highly motivated and experienced Senior Sales Engineer to join our team. The ideal candidate will be responsible for driving sales growth, managing key accounts, and providing technical support to our clients. You will play a crucial role in developing and implementing sales strategies to achieve our business objectives.

Job Responsibilities:

- Develop and execute sales strategies to meet and exceed sales targets.
- Build and maintain strong relationships with key clients.
- Provide technical support and solutions to clients.
- Identify new business opportunities and potential clients.
- Prepare and present sales reports and forecasts.

Job Requirements:

- Bachelor's degree in Engineering, Business, or a related field.
- Minimum of 3 years of experience in sales engineering or a similar role.
- Strong technical knowledge and problem-solving skills.
- Excellent communication and negotiation skills.
- Ability to work independently and as part of a team.

- Willing to travel within Malaysia and to Japan.
- Understanding of the semiconductor business.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明