



PR/158359 | Senior Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512436

業種

旅行・観光

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月22日 12:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A multinational company renowned for developing and managing modern healthcare and senior living facilities is seeking dedicated sales personnel to join their dynamic team. The primary goal is to achieve sales targets and actively participate in sales strategies and marketing activities.

Main Responsibilities of the Senior Sales Executive role :

- Actively prospect and generate leads through various channels such as referrals, cold calling, networking events, and social media.
- Maintain a thorough understanding of the community, its benefits, and the services offered to attract new residents.
- Engage in marketing events such as exhibitions and roadshows to enhance brand awareness.
- Ensure all customer and prospect information is thoroughly maintained in the appropriate lead management system.

- Capable of conducting market research and competitor analysis.

Key Requirements:

- At least a Diploma or Degree is required.
- Minimum 2 years of working experience in sales and marketing, preferably in hospitality or service industry.
- Strong interpersonal and communication skills.
- Proficiency in using marketing tools and social media platforms for lead generation.
- Must be willing to travel and possess own transport.

#LI-JACMY

会社説明