



PR/158320 | Sales & Marketing Executive (Pharmaceutical & Innovators)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512407

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月08日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a global pharmaceutical company focused on the development of innovators, with office located at **KL Sentral**, is currently looking for a **Sales & Marketing Executive**. This role will focus on pharmaceutical sales and meanwhile, assist in regional marketing projects and activities.

Job Description

- Achieve sales, market share, growth, and product listing targets as set by the company.
- Plan and execute regular visits to engage healthcare professionals (HCPs) at the appropriate frequency, gathering valuable insights from their feedback.
- Organize and implement promotional activities within the assigned territory to drive product awareness and demand.
- Identify, assess, and develop new channels, HCPs, hospitals, or accounts to expand business opportunities.
- Stay updated on the latest medical and clinical knowledge, as well as brand strategies and tactics, through continuous learning.
- Address customer complaints, technical product issues, adverse events, and medical inquiries promptly and professionally.
- Provide support for promotional events, speaker engagements, and the preparation of promotional materials in collaboration with regional marketing activities.

Requirements

- Degree holder and above.
 - Min. 2 years of experience in pharmaceutical sales, covering niche market. Preferably with background working in innovators company, targeting hospital channels.
 - Willing to travel outstation (Northern or Southern).
 - Sales driven, a team player, independent, possesses strong communication skills, is empathetic, and customer focused.
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会社説明