



PR/158314 | Export Executive / Senior (Hybrid Working)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512401

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月08日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading MNC in the FMCG industry is looking for a Senior Export Executive and an Export Executive to join their team.

Main Responsibilities:

- Provide assistance to the sales team to help meet sales targets, as well as ensure efficient sales activities.
- Maintain good relationships with clients by satisfying customer's needs, responding to their queries on time and delivering a positive customer experience.
- Address issues on pricing, delivery of goods/services, and resolve customer complaints.
- Explain company products/services to potential clients to influence purchase.
- Perform administrative tasks of transaction recording, filing and inventory.
- Coordinate with suppliers, distributors or other departments to make arrangements for events.

- Assist to develop new markets, plan and develop effective sales strategies to achieve goals and targets.

Requirements:

- 2-3 years of Export Business or Sales/Business Development experience (for Senior Export Executive position)
- Open to fresh graduates (for Export Executive position)
- Have a curiosity on the foreign culture and be open minded to different cultures.
- Equipped with logical thinking and problem-solving skills.
- Strong communication and negotiation skills.

会社説明