



PR/158274 | Senior Sales Engineer in Machine Vision Industry (Fully Remote Work)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1512380

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A leading innovator in the field of machine vision technology, dedicated to providing advanced solutions that enhance industrial automation and quality control processes, is seeking a Senior Sales Engineer to join their dynamic team. This role is crucial for driving business growth and expanding market presence.

Job Responsibilities:

- Developing and executing sales strategies: Identify and pursue new business opportunities and develop strategies to achieve sales targets.
- Building and maintaining client relationships: Leverage your industry network to establish and nurture relationships with key stakeholders and decision-makers.
- Providing technical expertise: Offer in-depth technical support and guidance to clients, ensuring they understand the benefits and applications of the company's machine vision solutions.
- Conducting product demonstrations: Showcase the capabilities of the company's products through detailed demonstrations and presentations.
- Collaborating with internal teams: Work closely with the R&D, marketing, and customer support teams to ensure customer satisfaction and product alignment with market needs.
- Monitoring market trends: Stay informed about industry trends, competitor activities, and emerging technologies to provide strategic insights and recommendations.

Job Requirements:

- Bachelor's degree in engineering, Computer Science, or a related field is preferred.
- Minimum of 5 years of experience in sales, with a strong background in machine vision technology.
- Proven ability to leverage existing relationships and build new connections within the machine vision industry.
- Deep understanding of machine vision systems, including hardware and software components.
- Demonstrated success in achieving sales targets and driving business growth in technical or engineering-driven environments.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明