



PR/158007 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512326

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月08日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Analyze market trends and explore new growth opportunities.
- Maintain good relationships with our existing and new customers.
- Provide information, quotes, credit terms, and other bid specifications to clients.
- Negotiates prices, terms of sales, and/or service agreements; prepares contracts and submits orders.
- Schedule calls or visit existing or potential customers.
- Achieve objectives and sales targets set by the Management.
- Good presentation skills will be an added advantage.
- Keep management informed on the work progress by daily calls and submit weekly sales reports.

- Willing to travel within Malaysia.
- Commission based

Requirement:

- Candidate must possess at least Diploma/Degree in Mechanical engineering.
- At least 2 years of working experience in industrial sales.
- Persuasive, good presentation and negotiation skills and a good team player.
- Strong interpersonal skills to develop good working relationships at various levels.
- Communication skills, sense of responsibility, good personality.
- Fluent in language(s): Bahasa Malaysia, English & Mandarin would be an added advantage.
- Possess own transport.

#LI-JACMY

会社説明